



# A Career With Purpose

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## St Joseph's Property Solutions

### Client Consultant Prospectus 2026

Wills · Trusts · Lasting Powers of Attorney · Asset Protection



[www.stjosephs-online.co.uk](http://www.stjosephs-online.co.uk)

Registered in England and Wales. Company No: 12543678. Registered Office: 125 High Street, London, SW1A 1AA.

# 01

## The Opportunity

### A Growing, Underserved Market

The UK property and legal services sector is one of the most stable and fastest-growing markets today. Millions of families are actively seeking guidance on how to **protect what** they've worked a lifetime to build — yet the market remains massively underserved.

**50%** of UK adults have no Will in place

**835,000+**  
Trusts registered in the UK

**17 million**  
UK homeowners at risk from care fees & Inheritance Tax

**£7 billion+**  
Inheritance Tax receipts annually



**“This is not a trend — it is a long-term structural shift.”**

- High Demand
- Low Saturation
- Recession-Resistant
- Real Human Need

# 02 About St Joseph's Property Solutions

St Joseph's Property Solutions operates within the UK's growing property and legal services sector, providing clear, accessible support to individuals and families looking to protect their assets and plan for the future.

*“Making complex legal processes straightforward, understandable, and accessible — while maintaining the highest standards of professionalism and compliance.”*

## Our Model

Client Consultants work directly with clients — building trust and guiding them through a clear step-by-step process.

All technical legal work is handled by qualified professionals behind the scenes.

## Our Reach

St Joseph's is a scalable national operation, supported by ongoing TV and radio advertising, a centralised legal and compliance function, and a proven client process.



### Led by Toby George Taylor LLB (Hons)

An experienced estate planning professional with a strong track record in building businesses within this sector. Designed the St Joseph's model to combine professional standards with accessibility.

# 03

## The Role

### Client Consultant

As a Client Consultant with St Joseph's, you will work directly with clients in their own homes – helping them understand how to protect their property, savings, and family's future through wills, trusts, and lasting powers of attorney.



#### Client Meetings

Meet with clients face-to-face in their homes. You are provided with a structured fact-find process and all the tools you need to have a confident, professional consultation.



#### No Cold Calling

Enquiries are generated through St Joseph's ongoing TV and radio advertising and marketing. You receive a consistent flow of warm leads to work with.



#### Full Legal Support

All technical work – drafting wills, trusts, and legal documents – is handled by qualified legal professionals. Your role is the client relationship.

Enquiry Received → Initial Consultation → Fact Find Complete → Legal Team Takes Over

*You don't need legal qualifications. What matters is your ability to work with people, communicate clearly, and build trust.*

# 04 Your Earning Potential

## Training, Support & Rewards

# ~£2,000

Typical weekly earnings as you build momentum

No ceiling on what you can achieve

### Getting Started

A structured initial training programme prepares you with everything you need — from understanding the services, to guiding clients through conversations and completing the fact-find accurately.

Training is practical and role-focused.

### Investment

A modest contribution is required towards initial training, designed to ensure commitment.

This cost is typically recovered within your first quarterly bonus payment.

### Additional Income Streams

- Mortgage Advice Referrals
- Protection Planning (e.g. critical illness cover)
- Further complementary property & legal services

All additional training fully sponsored by St Joseph's.

*"Beyond the financial reward, this is a role with real purpose — helping families protect their home, their savings, and what they pass on to their loved ones."*

# 05 What Happens Next

## Take The First Step

### WHO WE'RE LOOKING FOR

People-Focused

Self-Motivated

Professional

Reliable & Consistent

Good Listener

Open to Learning

Organised

No Experience Needed

### The Next Steps

**Step 1: Initial Conversation** —  
no commitment,  
just a chat

**Step 2: Find Out More**  
— we walk through the  
role, earnings and  
process

**Step 3: Onboarding**  
— if it's the right fit on  
both sides

## Get In Touch

**Mr Matt Boocock**  
(Recruitment Director)

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